

# City Council Agenda Memo

**From:** Jeremy Linstad, Street Manager

**Council Meeting:** October 12, 2021

**Subject:** Awarding Bids on Road Salt

**Person(s) Responsible:** Jacob Meshke, Assistant City Manager

## **Summary:**

The City uses road salt as part of the snow and ice removal process. This resolution will award the 2021-2022 road salt bid based on best pricing available. The low bid of \$72.90/ton is a 1.50% decrease from the 2020-2021 road salt price.

## **Background:**

The City uses road salt as part of the snow and ice removal process. The City collaborates with Brookings County on the annual road salt order to take advantage of economies of scale and cost savings.

Between 2016 to 2021, the price per ton of road salt has ranged from \$61.45 to \$89.25. Mining and transportation costs are the largest factors in determining the annual price per ton of road salt. Bidding on an annual basis promotes receiving the most competitive pricing.

## **Item Details:**

The City opened bids for road salt on Tuesday, September 28, 2021 at 1:30 pm at the City & County Government Center. Four responses were received:

1. Blackstrap – \$72.90/ton
2. Johnson Feed – \$79.00/ton
3. Compass Minerals – No Bid
4. Morton Salt – No Bid

\$72.90 is a 1.50% decrease from the 2020-2021 road salt price of \$74.00 per ton.

## **Legal Consideration:**

None.

## **Strategic Plan Consideration:**

Fiscal Responsibility, Service and Innovation Excellence, and Sustainability: Snow and ice removal furthers Brookings' mission of providing a high quality of life for its citizens through proactive, fiscally responsible municipal government. Effective snow and ice

removal also supports the tenant of economic development through safe and efficient business travel.

**Financial Consideration:**

City budget is \$62,820.

**Options and Recommendation:**

The City Council has the following options:

1. Approve as presented
2. Amend
3. Deny
4. Move the item to a work session
5. Do nothing

Staff recommends approval of the resolution as presented.

**Supporting Documentation:**

Resolution

Snow Operations Plan