

**ZAMBONI COMPANY USA, INC.**

15714 Colorado Ave. Paramount, CA 90723 USA ☎ +1 562 633 0751 📠 +1 562 633 9365 [zamboni.com](http://zamboni.com)

January 29, 2021

Bill DeBlonk  
Larson Ice Center  
924-32<sup>nd</sup> Ave  
Brookings, SD 57006



## PROPOSAL

**“The principal product you have to sell is the ice itself.”**

**– Frank J. Zamboni**

**Maintaining an ice surface presents a multitude of challenges.** Having efficient and reliable resurfacing equipment should not be one of them. Driven by our founder's commitment to innovation, we put our product to the test in the harsh environment it will call home. Every feature is deliberately designed to make resurfacing easier and to ensure that the end result is an exceptional sheet of ice. Built by hand. One at a time. The result is an ice resurfacing machine legendary for its quality, durability and superior performance.

### **MODEL 546:**

Proven hydrostatic performance and significant fuel savings provide the industry's lowest emissions and a cleaner arena environment. An exceptionally efficient 1.6 L engine can be configured for gasoline or propane fuel. On-dash diagnostics with programmed maintenance notifications provide engine performance data on the go. The hydrostatic transmission and powerful double pump for the augers deliver strong conveyor performance at any speed. Our unrivaled down pressure system ensures that all you leave behind is perfect.

### **INNOVATION:**

Our commitment to constant innovation is an investment in the end product. We apply decades of experience working with facility owners and operators into every decision we make. Automated processes provide a consistent end result and reduce the chance for operator error. Opportunities to retrieve and display data from the machine provide a new tool in rink management. The incremental and continued introduction of new and better technologies to our ice resurfacing machines facilitates savings of time and valuable resources.

### **QUALITY:**

Zamboni sets the standard of quality to which the industry is held. The Zamboni Company holds itself to an even higher standard with ongoing assessment and meticulous quality control, resulting in products which consistently produce the finest sheet of ice even after many years of use. Our rugged four-wheel drive chassis is hand-built using strong all-welded steel tubing. Premium materials and components are used throughout. We continually collaborate with our customers to ensure the products that will ultimately end up in their facility exceed the high expectations of quality associated with our brand.

# ZAMBONI®

**VALUE:**

Zamboni has a well-deserved reputation as the Industry Leader. One which we don't take for granted. Our products have the lowest cost of operation and maintain the highest residual value. A network of Zamboni Authorized Distributors and our own Customer Service teams provide local service and support for our products. In the world of ice, time is money and unreliable equipment can be a show-stopper. Yet another reason that worldwide, more facility operators choose Zamboni for their ice resurfacing needs. Nothing else is even close.

**MACHINE SPECIFICATIONS:**

Machine specifications are available online at the link below.

**MANUFACTURER'S STATEMENT:**

This machine is proudly designed and manufactured in Paramount, California by Zamboni Company USA, Inc., a United States company.

**WARRANTY:**

Twenty Four (24) months or 2,000 hours, whichever comes first, parts replacement only.

**SAFETY STANDARDS:**

This machine is engineered to meet or exceed OSHA and ANSI safety labeling requirements. In addition to digital safety information, operating instructions and service manuals being provided with the delivery of the machine, all owners/operators have access to all of these materials online at [www.zamboni.com](http://www.zamboni.com) to view and download at any time.

**FOR ADDITIONAL INFORMATION:**

[zamboni.com/options](http://zamboni.com/options)

[zamboni.com/machines/model-546](http://zamboni.com/machines/model-546)

**Zamboni 546** **\$ 87,250.00**

**STANDARD EQUIPMENT INCLUDES:**

3 Way Catalytic Converter, Lambda Fuel Management System, Aluminum Wheels, Black Powder Coated Conditioner, Conditioner Poly Side Plate, Parking Brake, LPG Low Fuel Light.

**ADDITIONAL EQUIPMENT:**

LPG Carburetion (No Tanks)	\$ 1,325.00
Board Brush	\$ 5,850.00
Electronic Water Level Sight Gauge	\$ 500.00
Wash Water System w/ Poly Tank	\$ 4,900.00
Tire Wash System	\$ 1,425.00
Snow Tank Light	\$ 420.00
Auto Snow Breaker	\$ 1,775.00
Stainless Steel Water Distribution Pipe	\$ 400.00
Integrated Auger Wash Out System	\$ 1,250.00

SUBTOTAL	\$ 105,095.00
LESS SOURCEWELL DISCOUNT	\$ -3,152.85
TRANSPORTATION	\$ 3,750.00
<b>NET TOTAL</b>	<b>\$ 105,692.15</b>

**F.O.B:**

Paramount, California USA

**TERMS:**

\$25,000.00 deposit with order, balance net 30 days on approved credit.  
Shipment 300 days or sooner from receipt of order. Pricing firm for 30 days.  
Pricing does not include any applicable sales tax.

**THANK YOU:**


**Doug Peters,**  
Regional Sales Manager

January 29, 2021

Date

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