

	1st Penny			YoY		Vs Budget	
	2019	2020	20-Pro Budget	\$	%	\$	%
Jan*	647,718	675,145	645,703	27,428	4.2%	29,442	4.6%
Feb	605,553	556,215	628,045	(49,338)	(8.1%)	(71,830)	(11.4%)
Mar	525,411	538,789	530,544	13,378	2.5%	8,244	1.6%
Apr*	539,006	550,242	522,152	11,236	2.1%	28,090	5.4%
May	610,492	529,299	589,444	(81,193)	(13.3%)	(60,145)	(10.2%)
June*	529,129	515,960	468,225	(13,169)	(2.5%)	47,736	10.2%
July	581,391	660,600	658,215	79,209	13.6%	2,385	0.4%
Aug	611,050	619,930	651,136	8,880	1.5%	(31,206)	(4.8%)
Sep	609,494	625,048	607,503	15,554	2.6%	17,545	2.9%
Oct	643,242	603,829	530,431	(39,413)	(6.1%)	73,399	13.8%
Nov	644,887	608,221	622,571	(36,666)	(5.7%)	(14,350)	(2.3%)
Dec	564,683	542,819	584,816	(21,864)	(3.9%)	(41,997)	(7.2%)
Total	7,112,056	7,026,097	7,038,785	(85,959)	(1.2%)	(12,688)	(0.2%)

*Adjusted

	2nd Penny (25% and 75%)			YoY		Vs Budget	
	2019	2020	20-Pro Budget	\$	%	\$	%
Jan	649,421	672,978	642,303	23,557	3.6%	30,675	4.8%
Feb	609,894	554,396	626,118	(55,498)	(9.1%)	(71,722)	(11.5%)
Mar	529,177	537,027	529,163	7,850	1.5%	7,864	1.5%
Apr	542,870	548,401	520,576	5,531	1.0%	27,825	5.3%
May	614,868	527,568	587,727	(87,300)	(14.2%)	(60,159)	(10.2%)
June*	532,922	514,036	466,829	(18,886)	(3.5%)	47,207	10.1%
July	585,559	658,440	656,219	72,880	12.4%	2,221	0.3%
Aug	615,430	617,902	649,206	2,472	0.4%	(31,304)	(4.8%)
Sep	613,864	623,004	605,685	9,141	1.5%	17,319	2.9%
Oct	647,854	601,855	528,887	(45,999)	(7.1%)	72,968	13.8%
Nov	649,510	606,232	620,721	(43,277)	(6.7%)	(14,489)	(2.3%)
Dec	567,355	541,044	582,332	(26,312)	(4.6%)	(41,288)	(7.1%)
Total	7,158,724	7,002,883	7,015,766	(155,841)	(2.2%)	(12,883)	(0.2%)

	TOTAL			YoY		Vs Budget	
	2019	2020	20-Pro Budget	\$	%	\$	%
Jan	1,383,316	1,443,016	1,372,422	59,699	4.3%	70,594	5.1%
Feb	1,307,276	1,196,451	1,349,713	(110,825)	(8.5%)	(153,262)	(11.4%)
Mar	1,166,840	1,178,902	1,168,860	12,062	1.0%	10,042	0.9%
Apr	1,193,623	1,175,527	1,142,678	(18,095)	(1.5%)	32,849	2.9%
May	1,331,289	1,113,023	1,280,958	(218,266)	(16.4%)	(167,935)	(13.1%)
June	1,165,474	1,097,457	1,019,601	(68,016)	(5.8%)	77,856	7.6%
July	1,274,205	1,398,624	1,417,960	124,419	9.8%	(19,336)	(1.4%)
Aug	1,331,749	1,335,948	1,403,465	4,200	0.3%	(67,517)	(4.8%)
Sep	1,322,281	1,350,895	1,313,641	28,614	2.2%	37,255	2.8%
Oct	1,405,201	1,317,355	1,150,087	(87,846)	(6.3%)	167,268	14.5%
Nov	1,411,839	1,321,436	1,349,022	(90,402)	(6.4%)	(27,586)	(2.0%)
Dec	1,237,709	1,174,345	1,266,145	(63,364)	(5.1%)	(91,800)	(7.3%)
Total	15,530,801	15,102,980	15,234,551	(427,821)	(2.8%)	(131,571)	(0.9%)

	3rd Penny (Bed,Booze & Lodging)			YoY		Vs Budget	
	2019	2020	20-Pro Budget	\$	%	\$	%
Jan	69,510	79,271	68,414	9,761	14.0%	10,857	15.9%
Feb*	73,505	68,097	79,022	(5,408)	(7.4%)	(10,926)	(13.8%)
Mar*	92,072	89,770	91,360	(2,302)	(2.5%)	(1,590)	(1.7%)
Apr	90,857	62,712	80,808	(28,144)	(31.0%)	(18,096)	(22.4%)
May*	86,051	48,026	84,923	(38,025)	(44.2%)	(36,897)	(43.4%)
June	77,556	55,171	62,589	(22,386)	(28.9%)	(7,418)	(11.9%)
July	76,618	61,700	80,688	(14,918)	(19.5%)	(18,988)	(23.5%)
Aug	77,161	71,318	76,396	(5,843)	(7.6%)	(5,078)	(6.6%)
Sep	73,605	77,081	79,501	3,476	4.7%	(2,421)	(3.0%)
Oct	93,171	89,711	68,536	(3,460)	(3.7%)	21,175	30.9%
Nov	93,877	83,933	80,825	(9,944)	(10.6%)	3,108	3.8%
Dec	88,500	74,058	81,936	(14,442)	(16.3%)	(7,878)	(9.6%)
Total	992,483	860,848	935,000	(131,635)	(13.3%)	(74,152)	(7.9%)

*Adjusted

	Business Improvements District (Pillow)			YoY		Vs Budget	
	2019	2020	20-Pro Budget	\$	%	\$	%
Jan	16,668	15,622	16,002	(1,046)	(6.3%)	(380)	(2.4%)
Feb	18,324	17,744	16,528	(580)	(3.2%)	1,216	7.4%
Mar	20,180	13,316	17,793	(6,864)	(34.0%)	(4,477)	(25.2%)
Apr	20,890	14,172	19,142	(6,718)	(32.2%)	(4,970)	(26.0%)
May	19,878	8,130	18,864	(11,748)	(59.1%)	(10,734)	(56.9%)
June	25,866	12,290	21,958	(13,576)	(52.5%)	(9,668)	(44.0%)
July	30,636	17,884	22,837	(12,752)	(41.6%)	(4,953)	(21.7%)
Aug	28,108	26,798	26,726	(1,310)	(4.7%)	72	0.3%
Sep	25,318	25,762	20,951	444	1.8%	4,811	23.0%
Oct	20,934	21,960	22,234	1,026	4.9%	(274)	(1.2%)
Nov	23,566	23,050	24,905	(516)	(2.2%)	(1,855)	(7.4%)
Dec	17,170	16,424	17,061	(746)	(4.3%)	(637)	(3.7%)
Total	267,538	213,152	245,000	(54,386)	(20.3%)	(31,848)	(13.0%)

