



Company: City of Brookings

Customer Contact: Al Kruse

Altec Account Manager: Mike Panek

**Purchase Agree for Altec Aerial Equipment**

Thank you for your confidence in Altec Industries! Please sign and date this as acceptance of The City of Brookings to purchase new Altec Aerial Equipment. See unit and pricing details below and then sign, scan, and return to Mike.Panek@Altec.com.

Model: LS49

Chassis: 2022 Chevy 6500

VIN: TBD

Aerial Extended Warranty: no

Type: n/a

Chassis Extended Warranty: no

Type: n/a

Prepaid Maintenance: no

Type: n/a

Altec Capital: no

Notes/Options: no, main winch, no platform jib, no welder. Delivery included

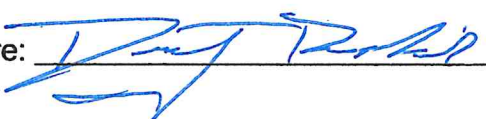
Trade-in amount: n/a

Current Payoff: n/a

\*Total Price: \$204,756

Print Name: Dustin Rodiek

Title: Director

Signature: 

Date: 11/19/22

\*Total price does not include delivery, tax, title, license or registration fees unless explicitly stated



Quote Number: 1235690  
 Opportunity Number: 1689634  
 Sourcwell Contract #: 110421-ALT  
 Date: 9/19/2022

Quoted for: City of Brookings Municipal Utilities

Customer Contact:

Phone: / Email:

Quoted by: Altec Industries

Phone: / Email:

Altec Account Manager: Mike Panek/Jeff Petersen

REFERENCE ALTEC MODEL		Sourcwell Price
Is63	63' Hydraulic Telescopic non-insulated aerial-work platform	\$292,584

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1		
2		
3		
4		

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1		
2		\$1,718
3		
4		
5		
6		
7		
8		
<b>SOURCEWELL OPTIONS TOTAL:</b>		\$294,302

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Altec Model LS49 ILO LS63; Removal of Jib Winch, Removal of Crane Winch	-\$32,701
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC		\$0
5	ELECTRICAL		\$0
6	FINISHING		\$0
7	CHASSIS		\$0
8	OTHER	Model Year 2023 Build ILO Sourcwell MY 2027	-\$57,559
<b>OPEN MARKET OPTIONS TOTAL:</b>			-\$90,260

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$204,041  
 Delivery to Customer: \$715  
**TOTAL FOR UNIT/BODY/CHASSIS: \$204,756**

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		
2		
3		

\*\*Pricing valid for 45 days\*\*

**NOTES**

**PRICING:** Altec will make every effort to honor this quotation. However, if major and irregular cost inflation occurs, price may be reviewed and confirmed closer to the production date. For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. Altec extended warranties are available, please contact your local Altec Account Manger for information

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than 8 months ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Please ask your Altec Account Manager for more information

**BUILD LOCATION:** Duluth, MN