

# City Council Agenda Memo

**From:** Jeremy Linstad, Street Dept./Interim Solid Waste Manager

**Council Meeting:** August 23, 2022

**Subject:** Resolution 22-069: Bid Award – Road Salt

**Person(s) Responsible:** Jeremy Linstad, Street Dept./Interim Solid Waste Manager

## **Summary:**

The City uses road salt as part of the snow and ice removal process. This resolution will award the 2022-2023 road salt bid based on best pricing available. The low bid of \$85.41/ton is a 17.16% increase from the 2021-2022 road salt price.

## **Background:**

The City uses road salt as part of the snow and ice removal process. The City collaborates with Brookings County on the annual road salt order to take advantage of economies of scale and cost savings.

Between 2016 to 2022, the price per ton of road salt has ranged from \$61.45 to \$89.25. Mining and transportation costs are the largest factors in determining the annual price per ton of road salt. Bidding on an annual basis promotes receiving the most competitive pricing.

## **Item Details:**

The City opened bids for road salt on Tuesday, August 9, 2022 at 1:30 pm at the City & County Government Center. Three responses were received:

1. Central Salt, LLC – \$85.41/ton
2. NSG Logistics, LLC – \$86.68/ton
3. Compass Minerals – No Bid

\$85.41 is a 17.16% increase from the 2021-2022 road salt price of \$72.90 per ton.

## **Legal Consideration:**

None.

## **Strategic Plan Consideration:**

Fiscal Responsibility, Service and Innovation Excellence, and Sustainability: Snow and ice removal furthers Brookings' mission of providing a high quality of life for its citizens through proactive, fiscally responsible municipal government. Effective snow and ice removal also supports the tenant of economic development through safe and efficient business travel.

**Financial Consideration:**

City budget is \$62,821.

**Options and Recommendation:**

The City Council has the following options:

1. Approve as presented
2. Amend
3. Deny
4. Move the item to a work session
5. Discuss / take no action / table

Staff recommends approval of the resolution as presented.

**Supporting Documentation:**

Resolution

Snow Operations Plan