

City Council Agenda Item Memo

From: Charlie Richter, City Engineer

Council Meeting: November 12, 2024

Subject: Resolution 24-101: Fixed Base Operator Agreement with Pheasants Fury Aviation, LLC

Presenter: Lucas Dahl, Airport Manager

Summary and Recommended Action:

Staff recommends approval of the proposed resolution authorizing the City Manager to execute a new Fixed Base Operator (FBO) agreement with Pheasants Fury Aviation, LLC for a period of five (5) years and terminate the current FBO agreement.

Item Details:

Pheasants Fury Aviation LLC has been the FBO at Brookings Regional Airport since 2008. Recently the owner of Pheasants Fury Aviation LLC, Randy Hanson, sold the corporation and assets to Joseph Johnson. The change in ownership prompted the need for a new FBO agreement. The proposed resolution authorizes the City Manager to execute a new agreement with Pheasants Fury Aviation LLC under ownership of Joseph Johnson and terminate the current FBO agreement, dated July 24, 2018, with Pheasants Fury Aviation, LLC, under ownership of Randy Hanson.

All services will remain the same under the new ownership, including aviation fueling, apron servicing, maintaining a 24-hour lobby to serve pilots and aircraft personnel, and other miscellaneous services.

The new agreement will be for a five (5) year term, expiring December 31, 2029.

Legal Consideration:

The agreement has been reviewed by the City Attorney.

Strategic Plan Consideration:

Fiscal Responsibility – The City of Brookings will responsibly manage resources through transparency, efficiency, equity, and exceptional customer service.

Service and Innovation Excellence – The City of Brookings will provide an accessible environment committed to ongoing innovation and outstanding service through listening and engagement.

Economic Growth – The City of Brookings will support effective diversified community investment and equitable opportunities for prosperity.

Financial Consideration:

The FBO agreement is anticipated to provide approximately \$14,000 per year in revenues to the fund #606 – Airport. The revenues are derived from aviation fuel sales of \$12,000.00 and landing and tie down fees of \$2,000.00.

Supporting Documentation:

Resolution
Agreement