



2021 Budget

2021 Budget Workshops

- July 14 Workshop
 - ▶ Budget Overview
 - ▶ Operating Budgets
 - ▶ Outside Agencies
- July 28 Workshop
 - ▶ 10-Year Capital Improvement Plan
 - ▶ Fee Schedule
- August 11 Workshop (Optional)
 - ▶ Recap and Discussion



2021 Budget Adoption Process

- August 25
 - ▶ First Reading of Budget Ordinance
- September 8
 - ▶ Second Reading of Budget Ordinance
 - ▶ Adoption of Fee Schedule
 - ▶ Adoption of 10-Year Capital Improvement Plan
- September 22
 - ▶ Contingency Date



Workshop #1 Agenda

- 2021 Budget Highlights
- 2021 Budget At-A-Glance
- Operational Changes for 2021 Budget
- Primary Revenue Sources
- General Fund Overview
- Special Revenue Fund Overview
- Enterprise Fund Overview
- Outside Agency Discussion
- Questions and Feedback



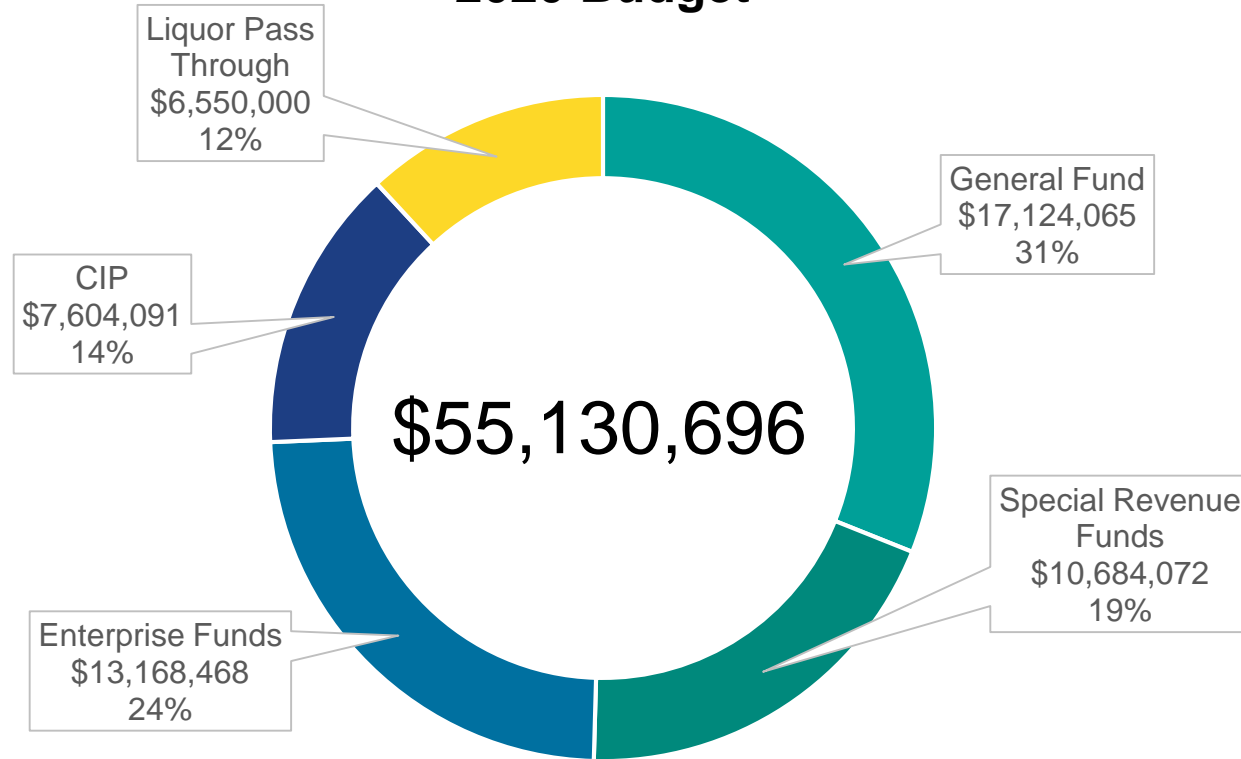
2021 BUDGET HIGHLIGHTS

- Balanced Budgeting – General Fund and CIP
- Negative Sales Tax Growth
- \$300k General Fund Decrease from 2020
- Lean and Streamlined
- Efficiency / Organizational Improvement
- Intuitive
- Sustainable – Building a Stronger Brookings

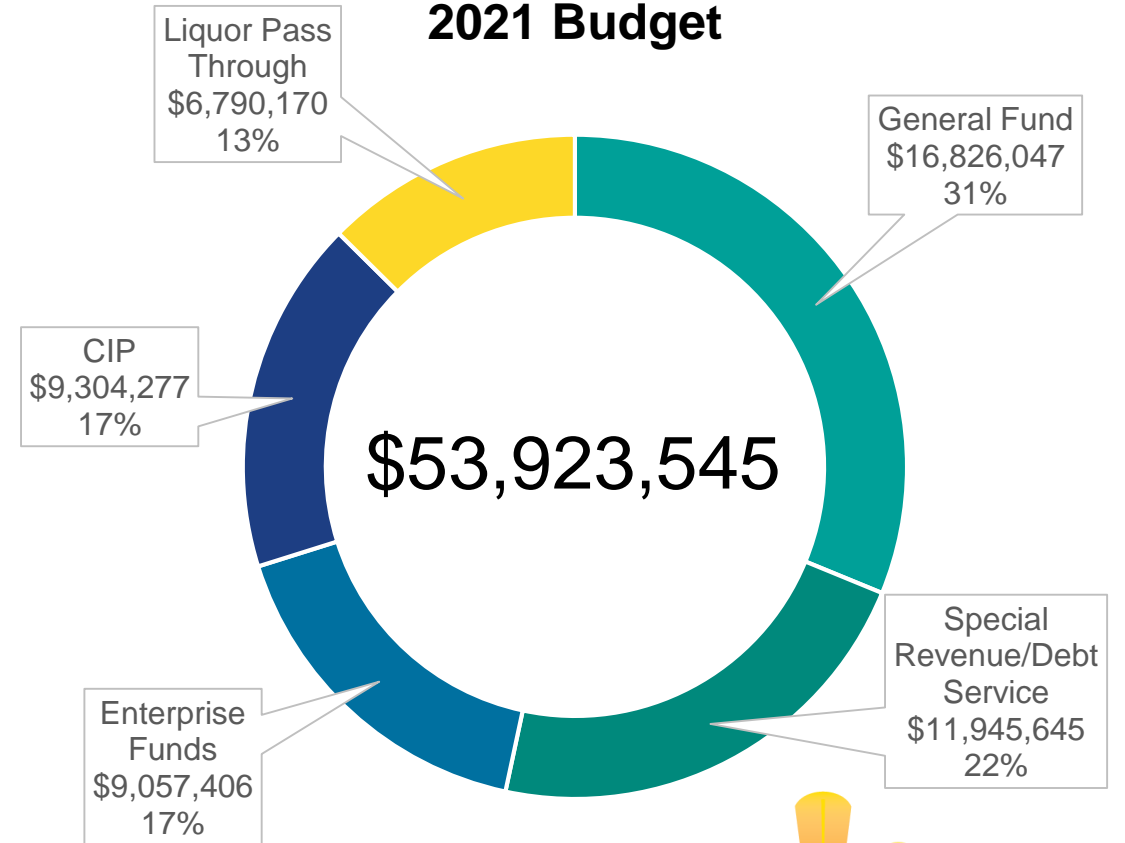
Working to Attain Council/Community Dreams

2021 Budget At-A-Glance

2020 Budget



2021 Budget



brookings

Changes for 2021

- Liquor pass through moved to Liquor Store Budget
 - ▶ Money in, money out
 - ▶ Artificially inflated the General Fund by about \$7 million
- Engineering/Community Development/Street Restructure
 - ▶ New Community Development structure
 - ▶ Move position from Streets
 - ▶ Greater utilization of staff capacity
 - ▶ Neutral budget impact



Changes for 2021 Cont.

- Non-Departmental Expenditures (405) greatly reduced
 - ▶ Funds moved to appropriate departments
 - ▶ Improves financial understanding and accountability
- Reduced Cost Allocations
 - ▶ General Fund copier leases, postage, and long distance calling
 - ▶ Staff time efficiency improvement
 - ▶ Increase to General Government Buildings



Primary Revenue Sources

- Sales Tax
- Property Tax
- BBB Tax
- Pillow (BID) Tax



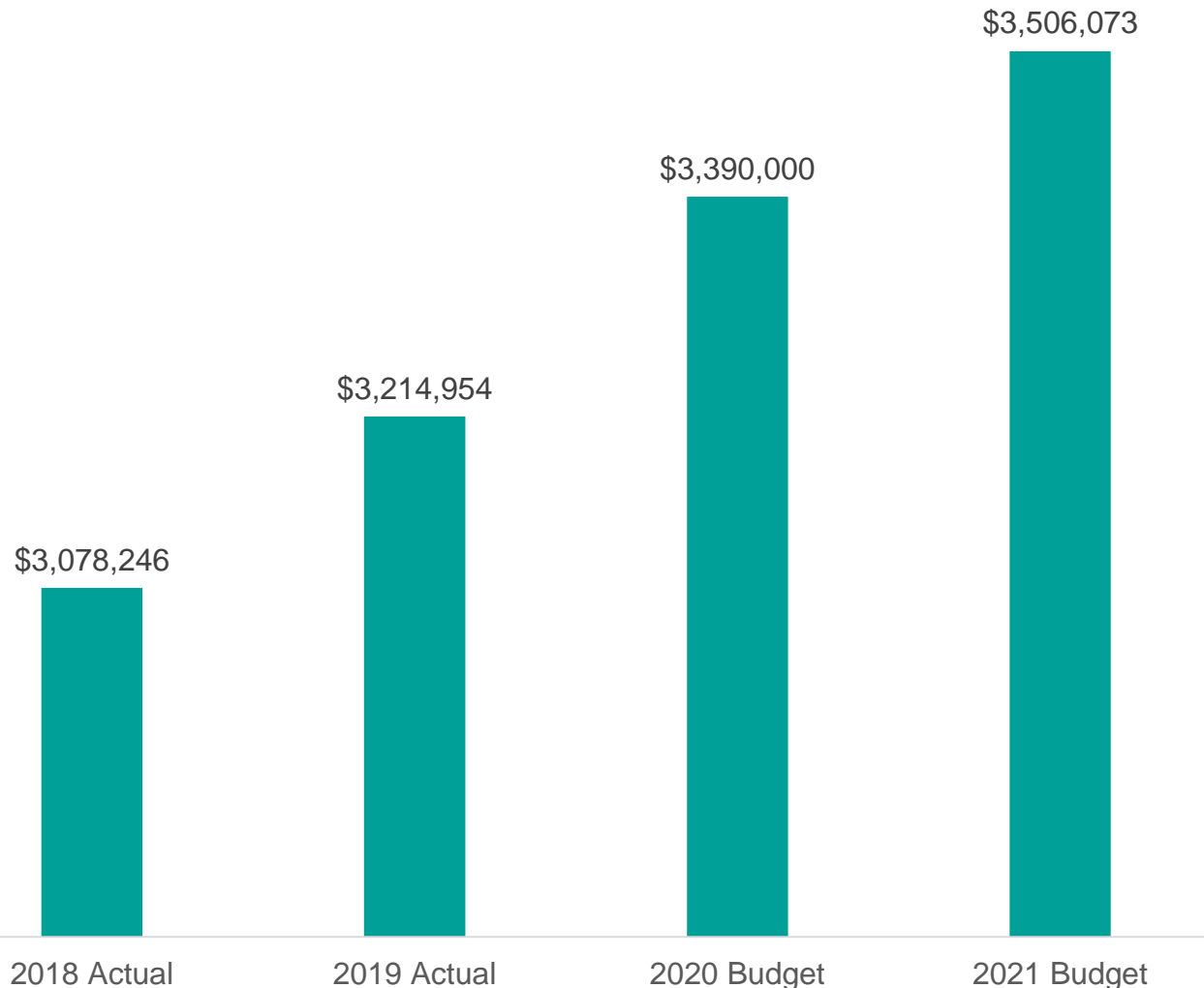
Sales Tax



- 2020 Budget: 2% increase from 2018 Actuals
- 2020 Estimate: **-8%** contraction
- 2021 Budget: 2/3 recovery or 5.3% increase from 2020 Estimate
- 2021 Budget also accounts for loss of sales tax on internet service



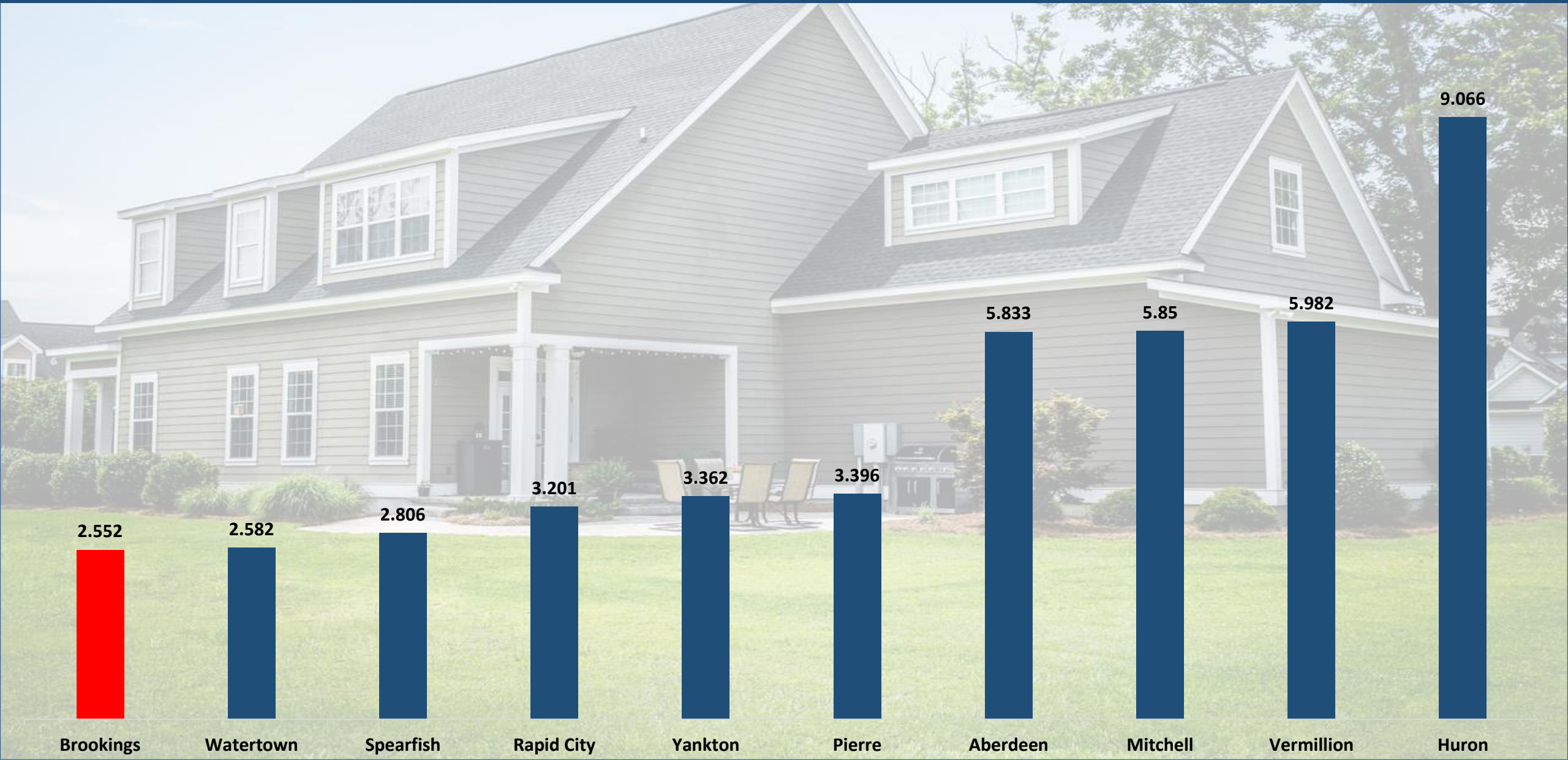
Property Tax



- Formulaic increase based on CPI and Growth
 - Provided by Brookings County Finance
- 2021 increase: 3.424%
- Utilizing full annual increase due to compounding
 - Alleviates need for future opt outs



Property Tax Levy by Municipality



WHERE PROPERTY TAXES GO

\$250,000 Home

\$3,689 Taxes

PUBLIC SCHOOL
58%

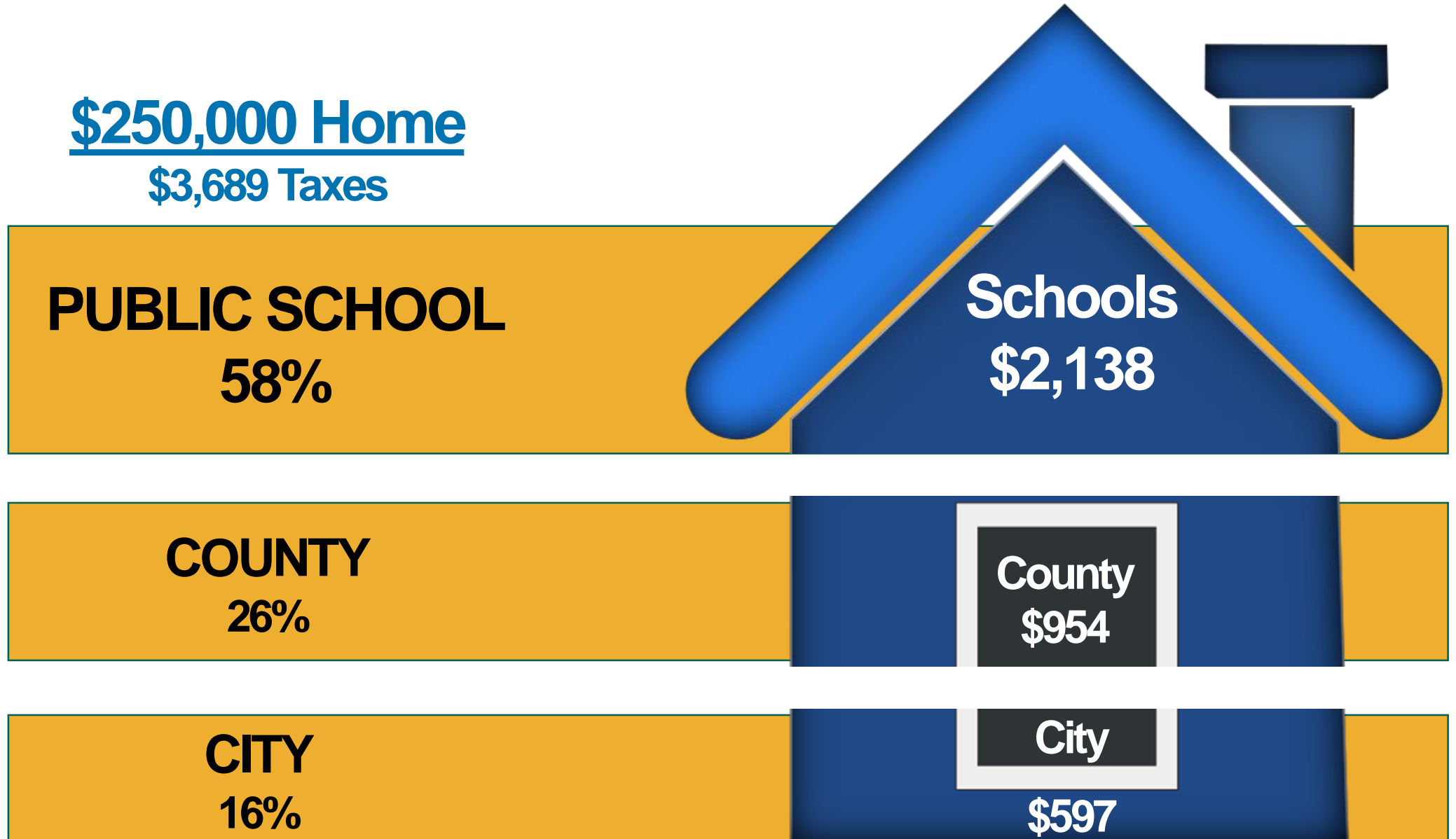
Schools
\$2,138

COUNTY
26%

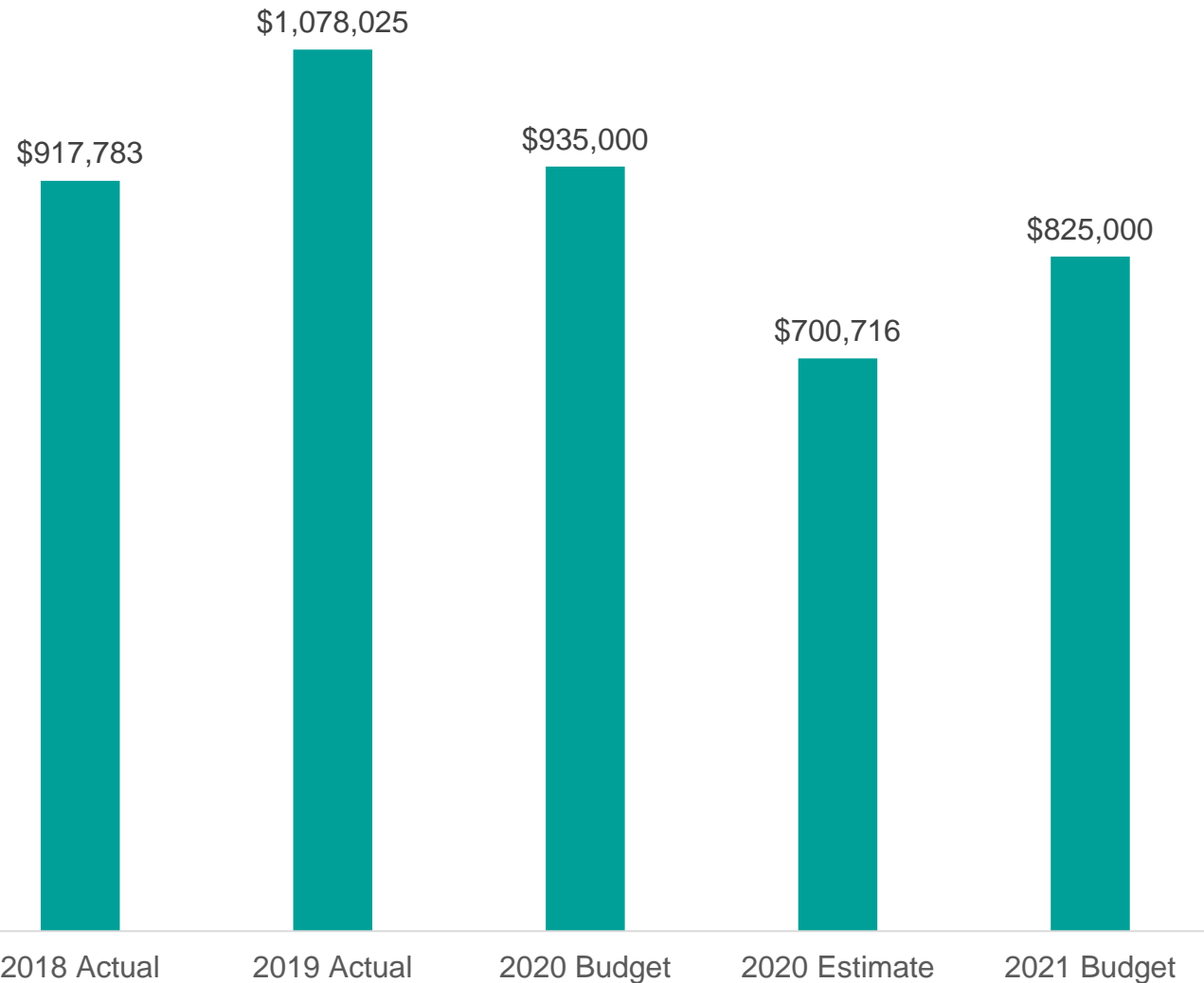
County
\$954

CITY
16%

City
\$597



BBB Tax



- 2020 Budget: ~2% increase from 2018 Actuals
- 2020 Estimate: **-35%** contraction
- 2021 Budget: ~50% Recovery



Pillow (BID) Tax

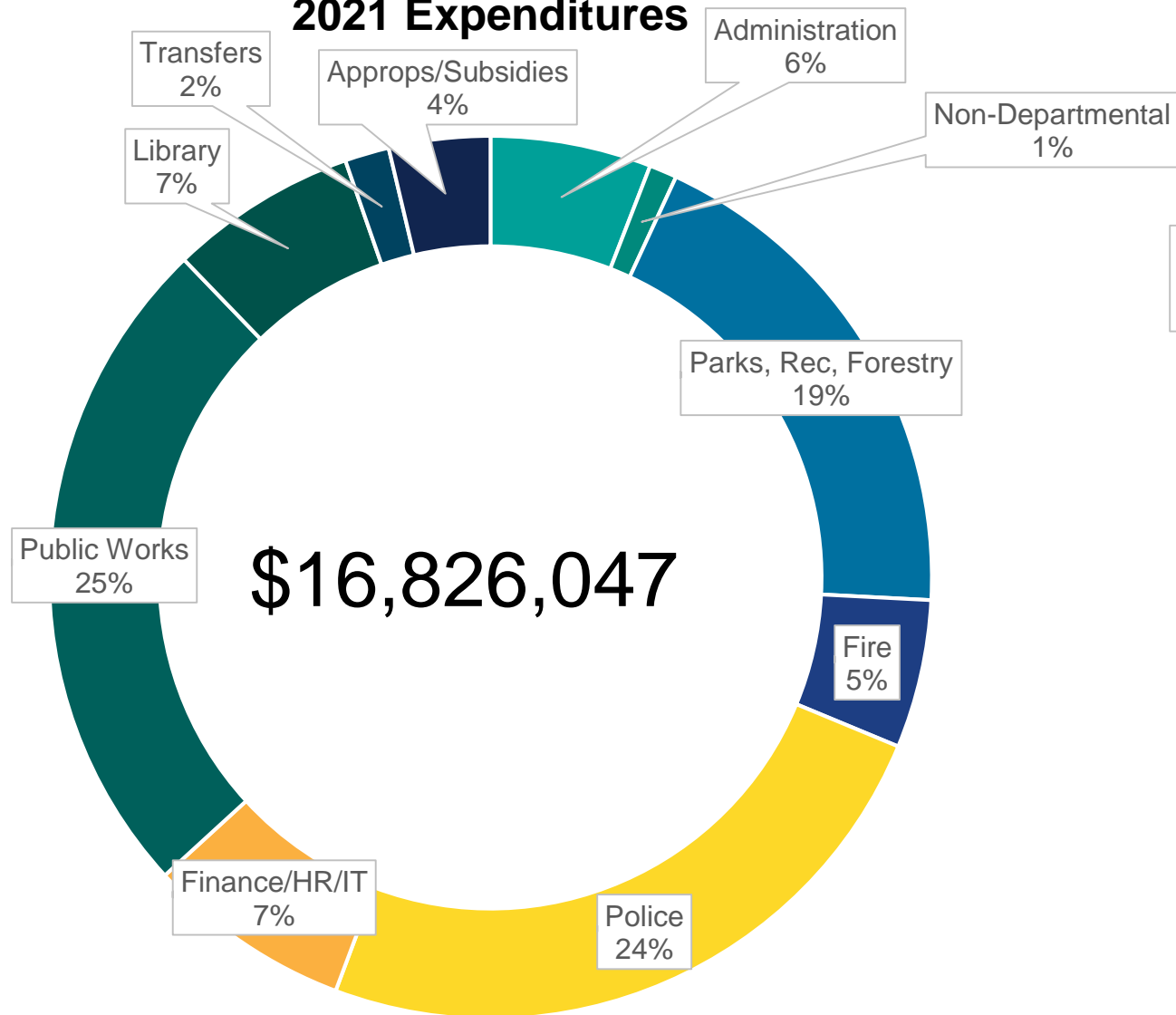


- Shows in budget as \$400k to \$500k
 - Budget high as can only collect amount budgeted
- 2020 Estimate: **-50%** contraction
- 2021 Budget: ~50% Recovery

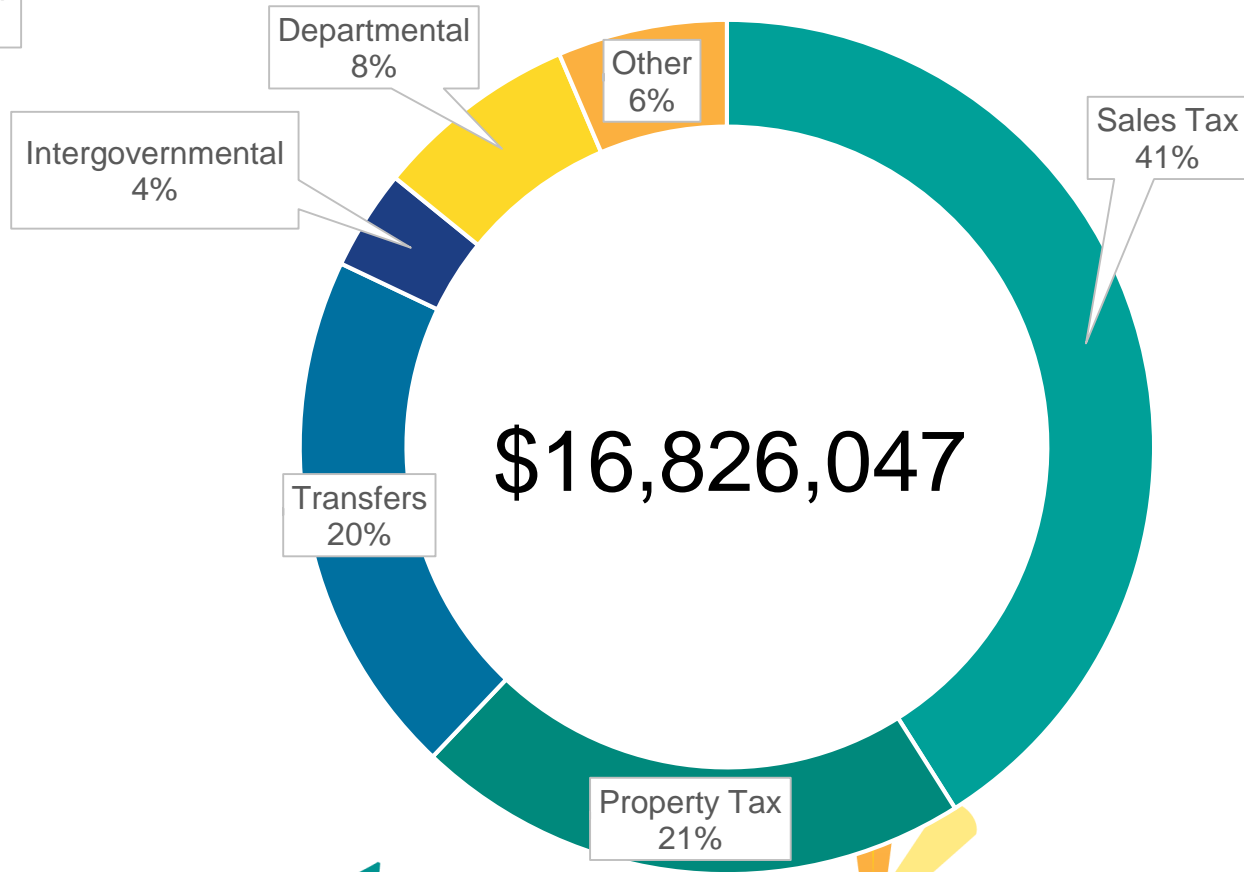


General Fund Overview

2021 Expenditures



2021 Revenue



brookings

General Fund Revenue Detail

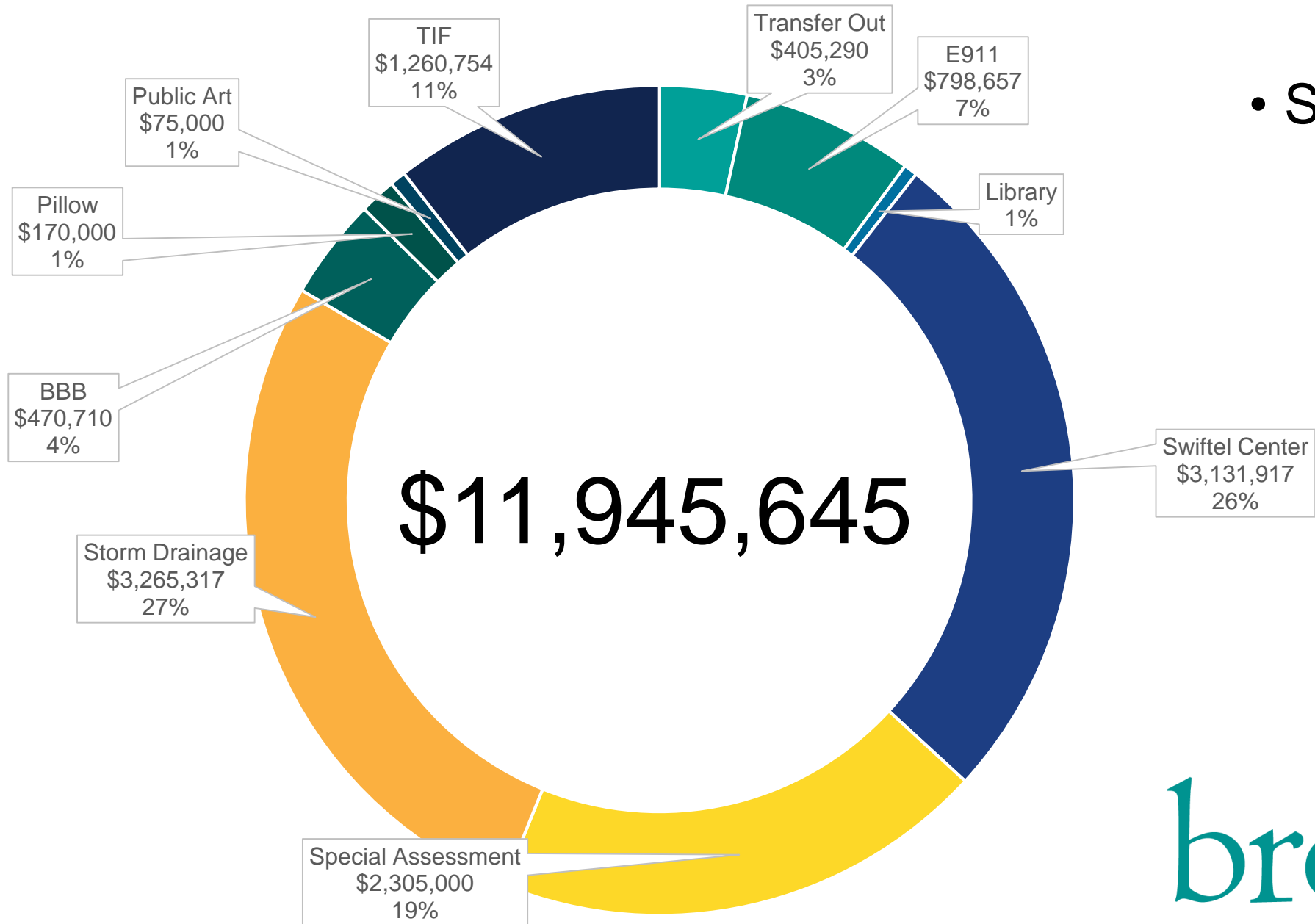
Revenue Source	2020 Budget	% of Total	2021 Budget	% of Total	% Change
Sales Tax	\$7,038,785	41.1%	6,904,449	41.0%	-1.91%
Property Tax	\$3,435,000	20.1%	3,543,073	21.1%	3.15%
Transfers	\$3,599,764	21.0%	3,360,334	20.0%	-6.65%
Intergovernmental	\$634,400	3.7%	637,600	3.8%	0.50%
Departmental	\$1,303,666	7.6%	1,300,747	7.7%	-0.22%
Other	\$1,112,450	6.5%	1,079,844	6.4%	-2.49%
Total	\$17,124,065	100%	\$16,826,047	100%	-1.71%



General Fund Expenditure Detail

Expenditure Source	2020 Budget	% of Total	2021 Budget	% of Total	% Change
Administration	\$956,849	5.59%	\$991,595	5.89%	3.63%
Non-Departmental	\$237,449	1.39%	\$170,500	1.01%	-28.20%
Parks, Recreation, and Forestry	\$3,205,700	18.72%	\$3,182,544	18.91%	-0.72%
Fire	\$929,640	5.43%	\$914,066	5.43%	-1.68%
Police	\$4,099,627	23.94%	\$4,114,280	24.45%	0.36%
Finance/HR/IT	\$1,153,925	6.74%	\$1,262,232	7.50%	9.39%
Public Works	\$4,118,071	24.05%	\$4,135,564	24.58%	0.42%
Library	\$1,161,342	6.78%	\$1,157,803	6.88%	-0.30%
Transfers	\$560,282	3.27%	\$273,477	1.63%	-51.19%
Approps/Subsidies	\$701,180	4.09%	\$623,986	3.71%	-11.01%
Total	\$17,124,065	100%	\$16,826,047	100%	-1.74%

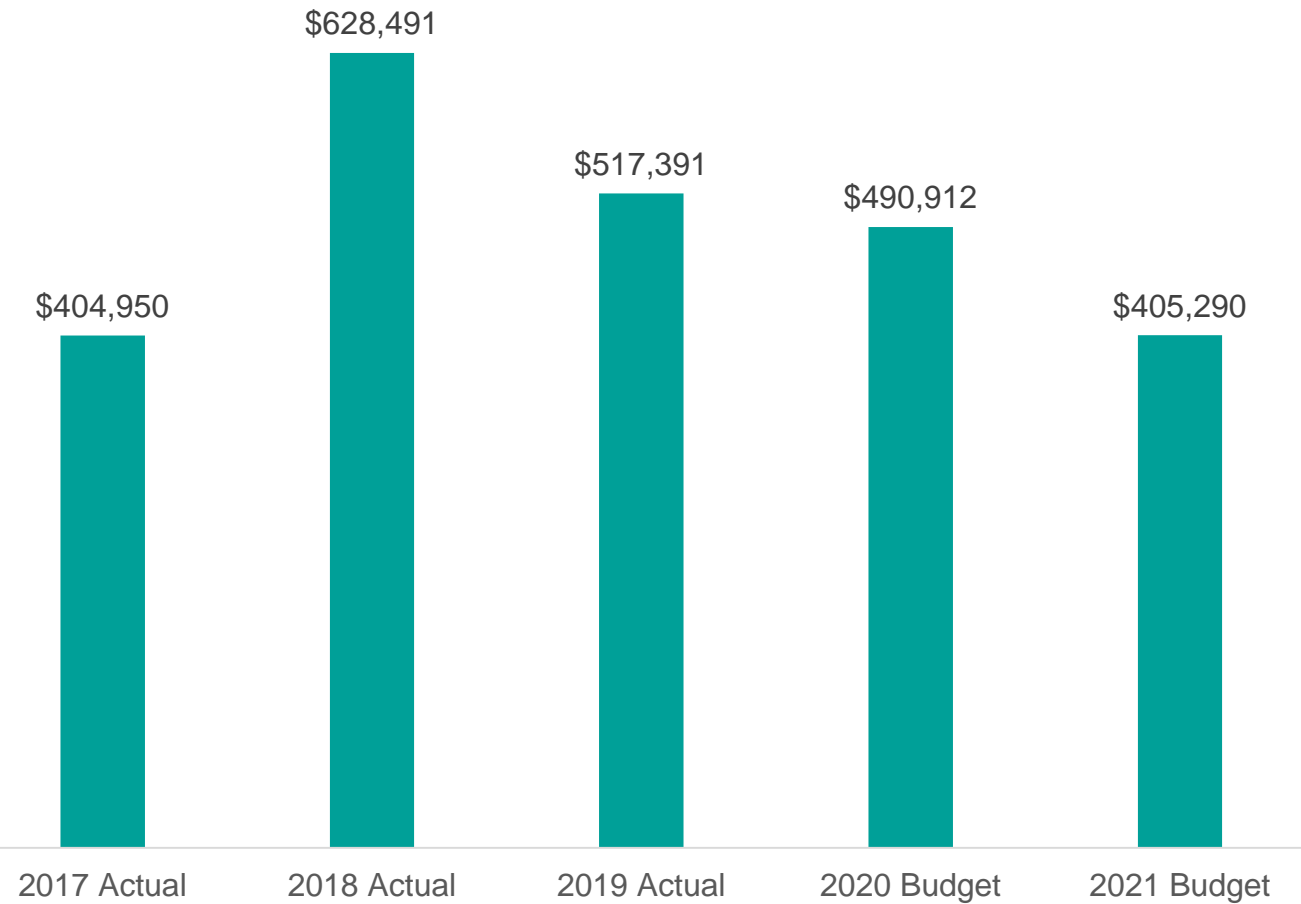
Special Revenue/Debt Service Expenditures



- Significant Changes

- ▶ Storm Drainage: \$1M of increased projects
- ▶ Special Assessment: \$2M increase for 15th Street and 7th Avenue
- ▶ Swiftel Center: \$250k decrease

Swiftel Center Operating Transfer

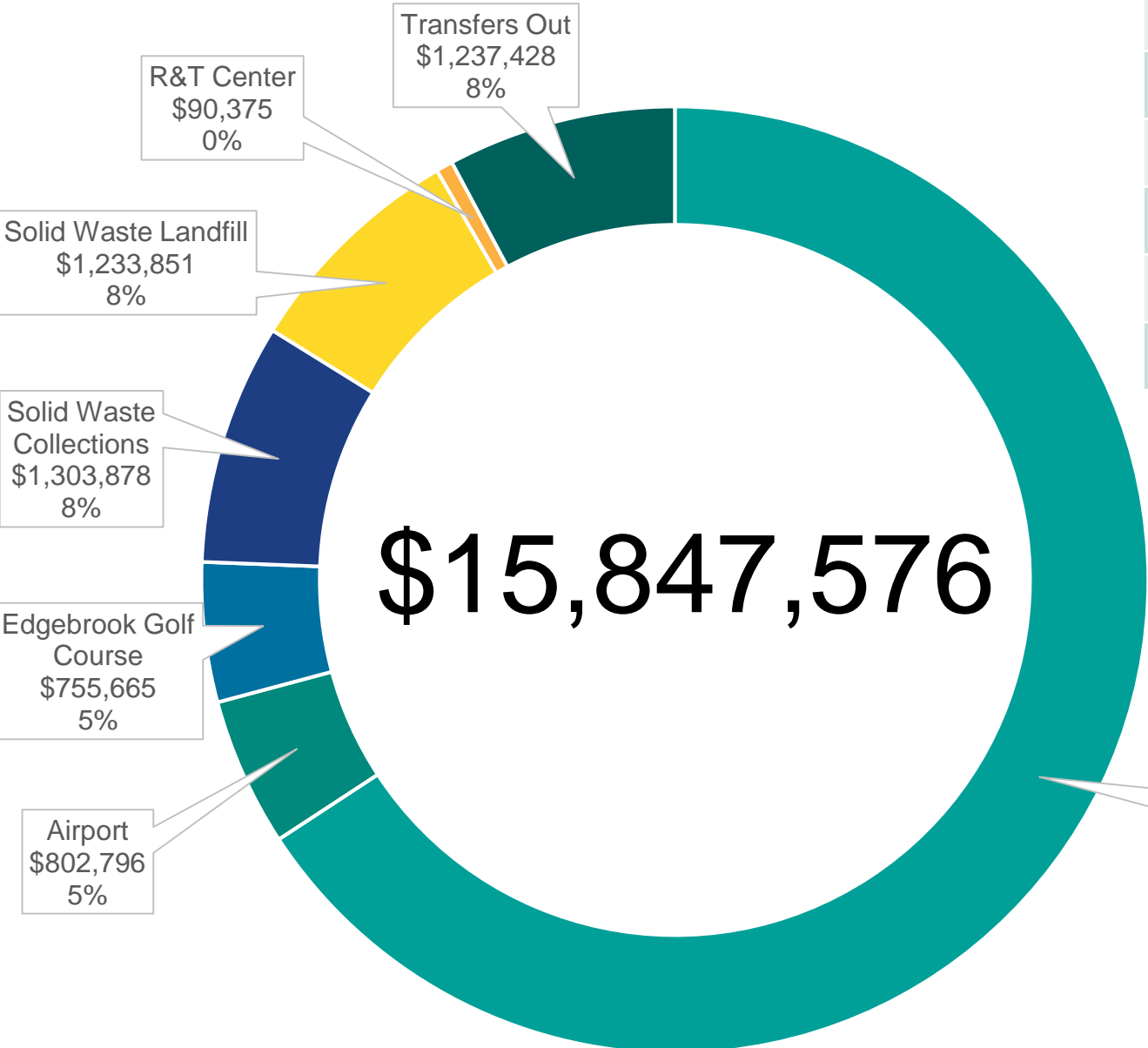


- Align with 2017 Actuals
- 36% reduction from 2018 Actuals
- 17.5% reduction from 2020 Budget
- Event cost-benefit analysis
- More targeted event recruitment



Enterprise Fund

Expenditures



Enterprise Fund	Revenue	+/-
Liquor	\$10,912,016	\$488,433
Airport	\$477,963	-\$324,833
Edgebrook Golf Course	\$483,788	-\$271,877
Solid Waste Collections	\$1,496,180	\$192,302
Solid Waste Landfill	\$2,569,486	\$1,335,635
R&T Center	\$135,876	\$45,501
Total	\$16,075,309	\$1,465,161

- Liquor Fund now includes Pass Through (\$6,790,170)



Outside Agency – BBB, CIP, BID

Description	2020 Funded	2021 Request	2021 Rec	
Convention & Visitor Bureau	\$ 443,138	\$ 354,511	\$ 354,511	Partially funded by BID
Economic Development	\$ 210,875	\$ 215,000	\$ 178,700	
SDSU PACII	\$ 100,000	\$ 100,000	\$ 100,000	
Chamber	\$ 83,075	\$ 87,500	\$ 66,460	
Downtown	\$ -			
Downtown Music Event		\$ -	\$ -	
Downtown Grant - Acceleration Program	\$ -	\$ -	\$ -	
Health System	\$ 25,000	\$ -	\$ -	
SDSU Student Visitor Promotion	\$ 10,000	\$ 50,000	\$ 20,039	\$40k total for 2021 with 2020 carryover
4th of July Fireworks Display	\$ 10,000	\$ -	\$ -	
Arts Commission	\$ 70,000	\$ 75,000	\$ 75,000	
Promotion of City	\$ -	\$ -	\$ -	
Total Economic Development	\$ 952,088	\$ 882,011	\$ 794,710	

- 20% reduction from 2020 levels for economic development agencies



Outside Agency – General Fund

Description	2020 Funded	2021 Request	2021 Rec
Research Park at SDSU	\$ 146,250	\$ 175,000	\$ 117,000
School District	\$ 195,000	\$ 195,000	\$ 195,000
BATA	\$ 100,000	\$ -	\$ -
BATA Grant Match-Bus	\$ 15,000	\$ -	\$ -
Boys & Girls Club Capital Impv	\$ -	\$ -	\$ -
Boys & Girls Club	\$ 75,000	\$ -	\$ -
Humane Society	\$ 40,000	\$ -	\$ 40,000
Arts Council	\$ 30,000	\$ 30,000	\$ 30,000
East Central Behavioral Health	\$ 15,000	\$ -	\$ -
Domestic Abuse Shelter	\$ 19,000	\$ -	\$ -
Affiliated Organizations	\$ 4,000	\$ -	\$ -
Humanities Council	\$ 7,500	\$ -	\$ -
Community Band	\$ 6,000	\$ 8,000	\$ 6,000
Safe Ride	\$ 5,200	\$ -	\$ -
Farmers Market	\$ 4,500	\$ -	\$ -
County Youth Mentoring	\$ 6,000	\$ -	\$ -
Empowerment Proj	\$ 2,500	\$ -	\$ -
Crime Stoppers	\$ 2,000	\$ -	\$ -
Drug Court	\$ 2,000	\$ -	\$ -
Social Service Agency Funding/United Way Process	\$ -	\$ 220,000	\$ 225,486
Total Social Services/City Related	\$ 674,950	\$ 628,000	\$ 613,486
Total All Funds	\$ 1,627,038	\$ 1,510,011	\$ 1,408,196

• \$47,250 of the decrease:

- ▶ Research Park
- ▶ Non-Apps
 - ▶ *Affiliated Organizations*
 - ▶ *Humanities Council*
 - ▶ *Drug Court*
 - ▶ *Farmer's Market*





BRING YOUR DREAMS.



Questions?