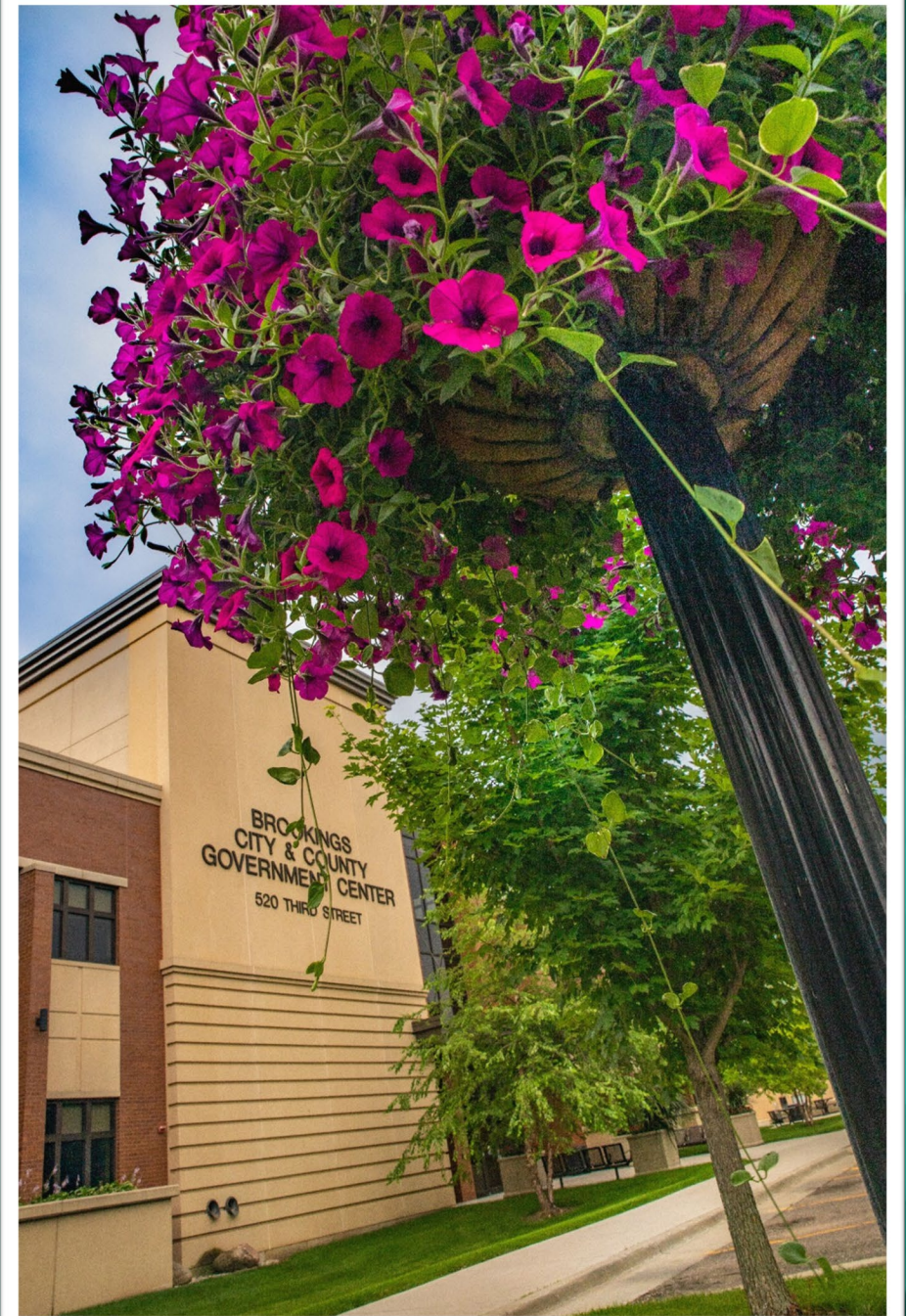


# 2025 Year-to-Date Finance Report

May 27, 2025  
City of Brookings



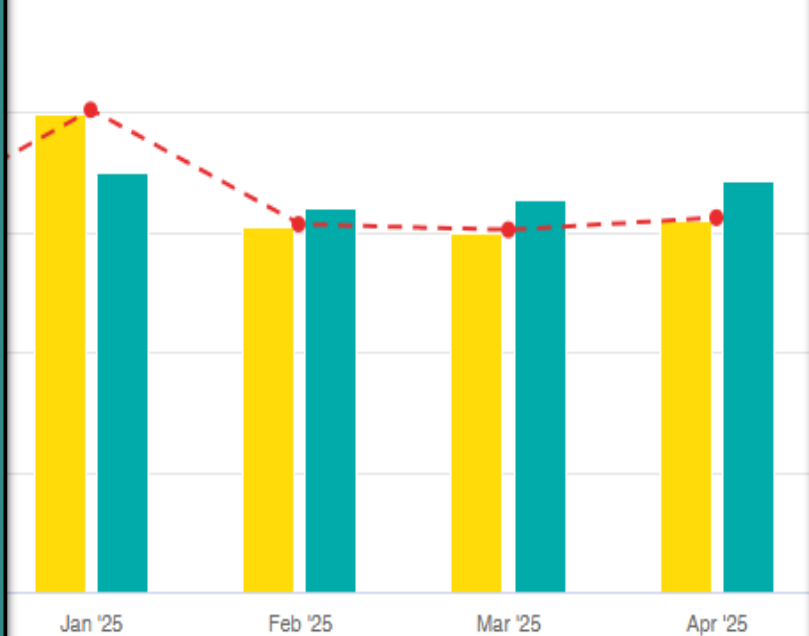
# Overview

- Sales Tax Revenue Update
- Budget vs. Actual
- Capital Projects
- Final ARPA Funding Update
- City Council Financial Policy Projects Fund
- Economic Outlook
- GFOA Awards



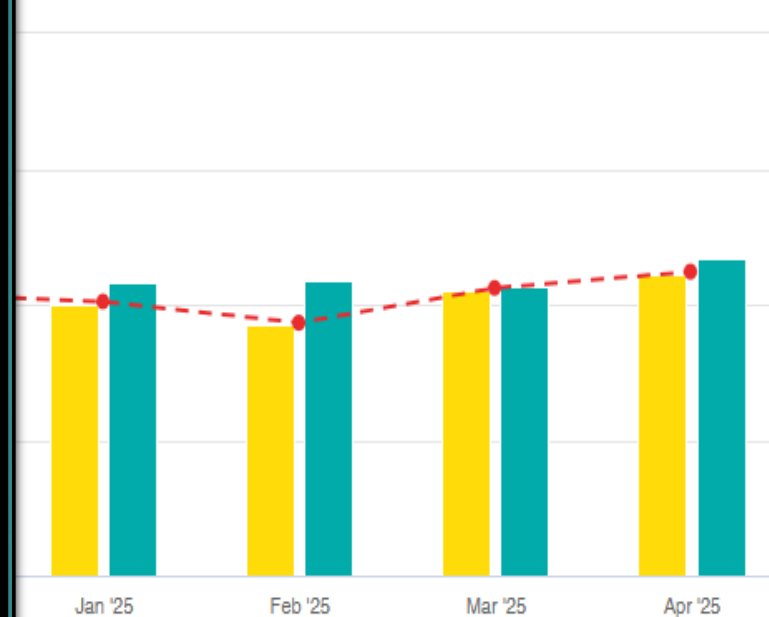
# Tax Revenues

1<sup>st</sup> and 2<sup>nd</sup> Penny



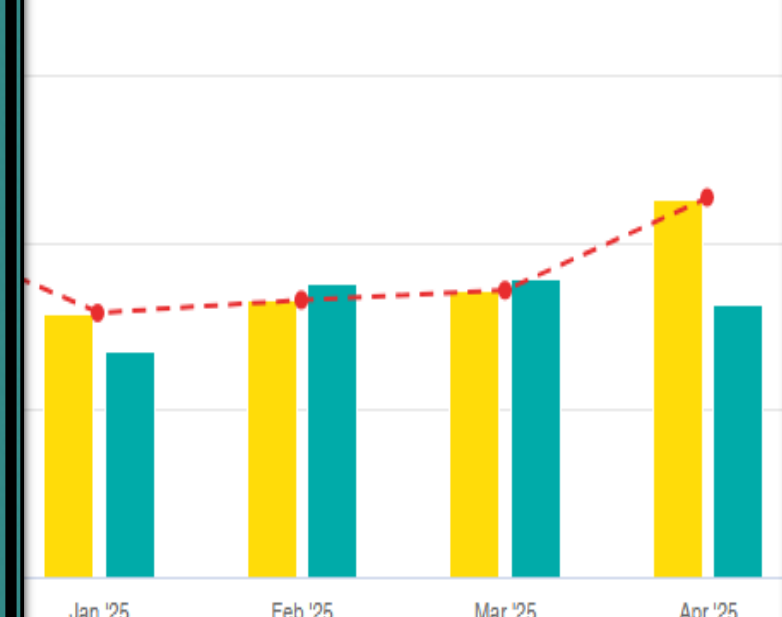
- Large Audit Refund to Solventum in January
- February – April exceeded YoY and Budget
- Currently 2.2% above last year and 1.5% above budget

3B Tax



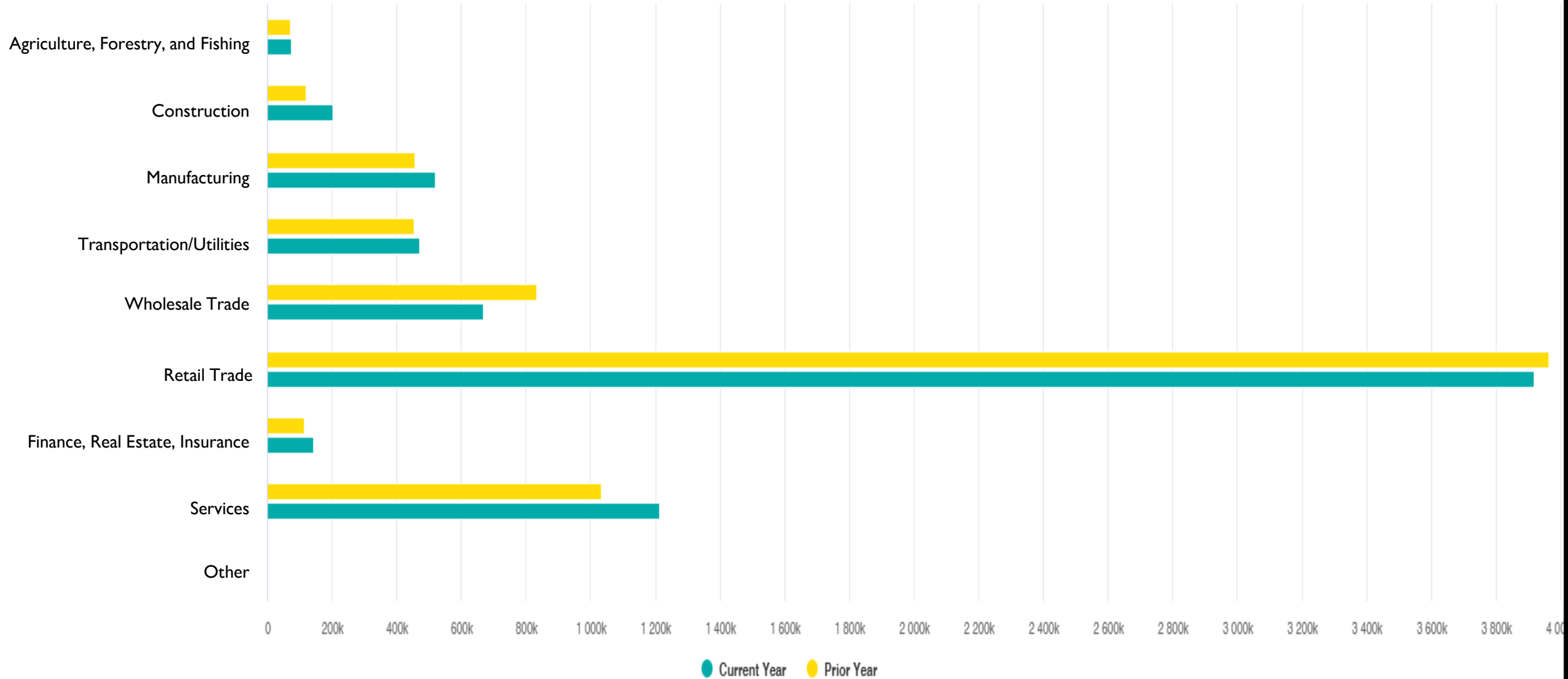
- 3B has remained strong
- Hospitality – Eating Places increased, hotels and drinking places decreased YoY
- 5.5% above last year and 4.5% above budget.

BID Tax



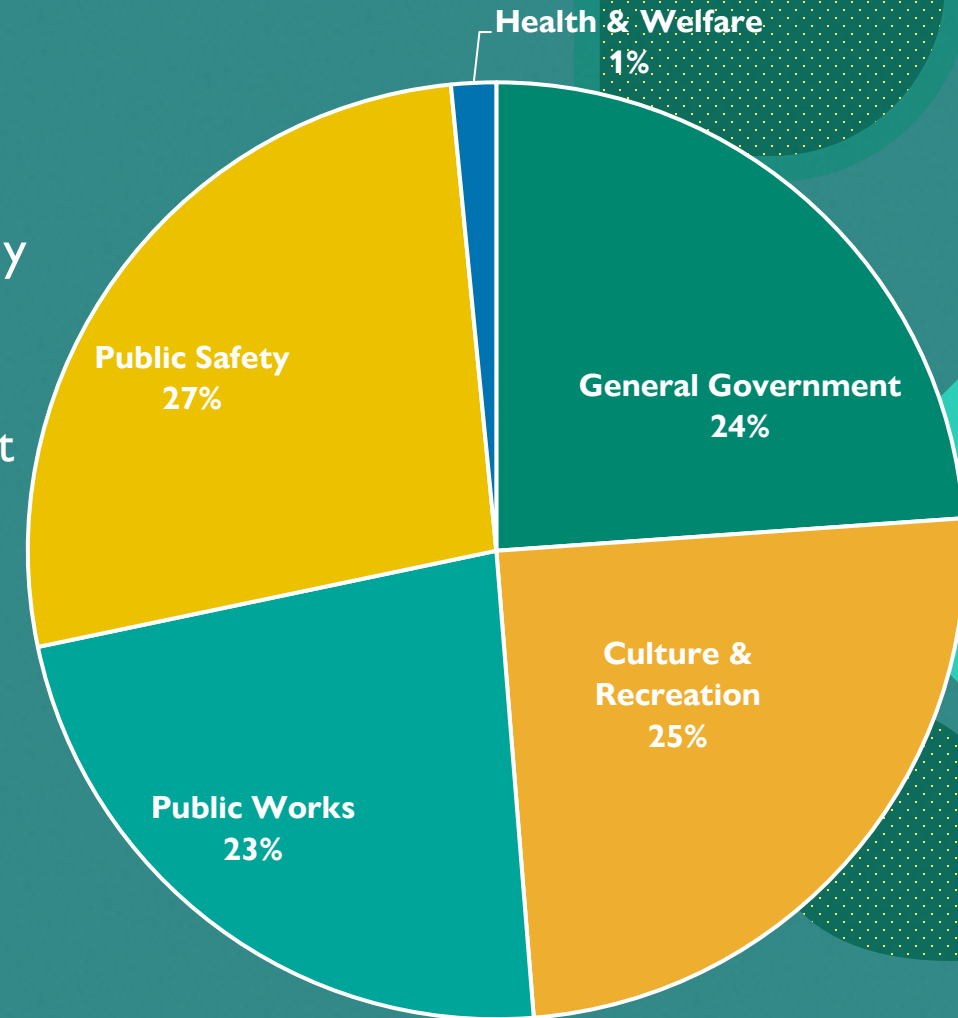
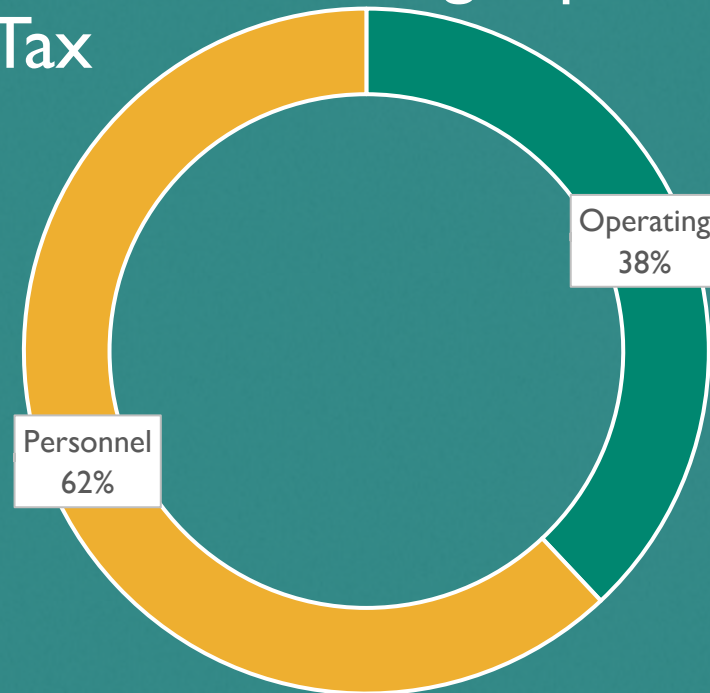
- Decrease in January and April Events reduced hotel stays
- Federal funding cuts impact meetings
- Decrease in tourism from Canada
- Currently 9.4% below YoY and Budget

# Sales Tax by Category



# General Fund Budget vs. Actual

- Overall expenditures on track at 28% of budget
  - General Government Buildings and Forestry are running slightly ahead of target due to annual insurance payments that are a significant part of their budget
- Overall revenues at 23% of Budget pending 1<sup>st</sup> half of Property Tax



# Other Funds Budget Vs. Actual

- CIP Fund: 13% - Projects in Q2 and Q3
- Other Special Revenue Funds: 25% Overall
- Enterprise Funds: 21% overall
  - Liquor and Solid Waste, R&T Center on Track
    - More consistent revenues & expenses
  - Airport Projects
    - Taxiway construction, Taxi lane Design & Construction
  - Golf Season

# Capital Projects

- Ameresco Energy Efficiency Project
  - \$3.3M Project/\$2.8M to date – 84% complete
- Epoxy Flooring at Dacotah Bank Center - \$80k
- Police Vehicles - \$107k
- Bobcat for Street Division - \$73k
- Parks Shop Roof - \$63k



# ARPA Funding Update

As of December 31, 2024, all allocated ARPA funding has been disbursed to our community partners.

Entity	Initiative	Amount Allocated	Amount Expended	Remaining Balance
Brookings Behavioral Health & Wellness	Mental Health	\$1,200,000	\$1,200,000	-0-
Brookings Childcare Collaborative	Childcare	580,000	580,000	-0-
Clark Drew Construction	Workforce Housing	200,000	200,000	-0-
Brookings Habitat for Humanity	Affordable Housing	110,000	110,000	-0-
Interlakes Community Action Partnership (ICAP)	Affordable Housing	110,000	110,000	-0-
<b>Total All Initiatives</b>		<b>\$2,200,000</b>	<b>\$2,200,000</b>	<b>-0-</b>



# City Council Financial Policy Projects Fund

<b>Total City Council Priority Funding Available (Unassigned General Fund)</b>		<b>\$19,742,739</b>
Less:		
Primary Projects (In Priority Order)		
Police Facility	17,000,000	
<b>Priority Funding After Primary Projects</b>		<b>\$2,742,739</b>

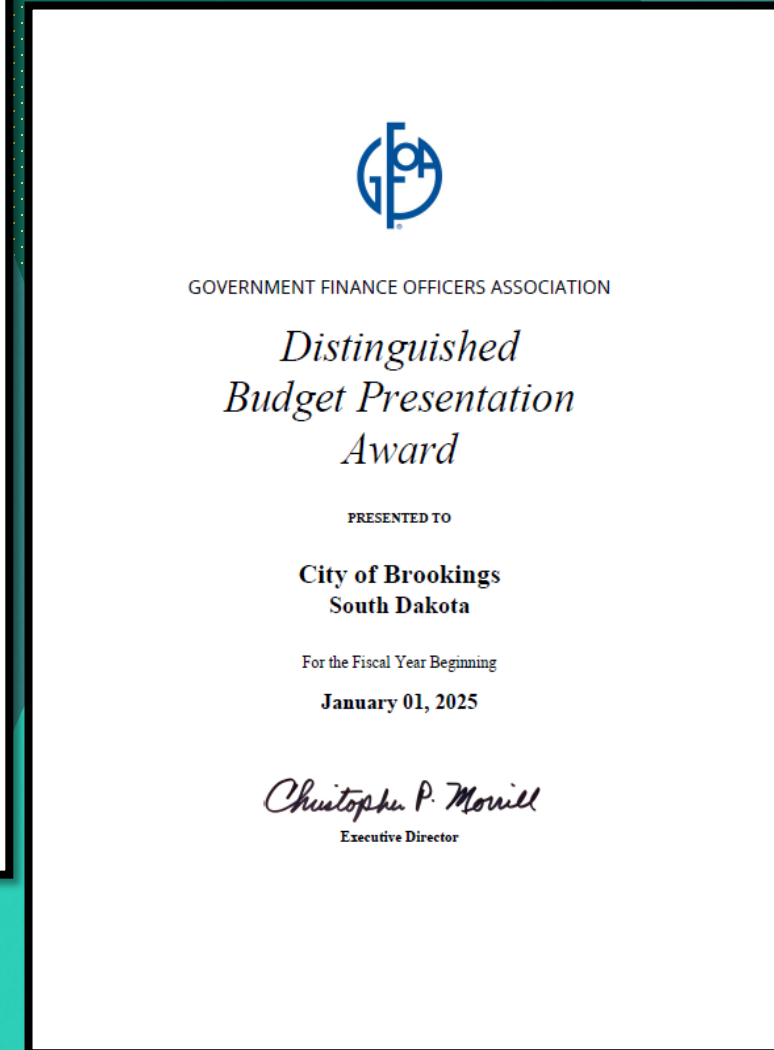
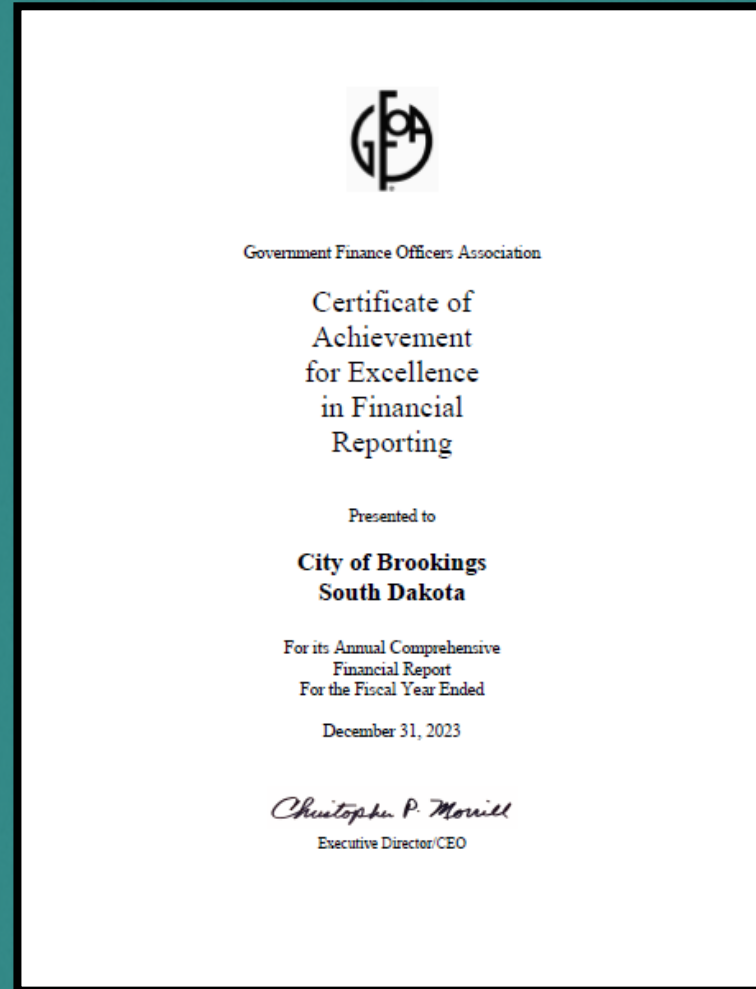
Secondary Projects (In Priority Order)	
Fire Station	\$4,000,000
Activity Center	5,000,000
Library	10,000,000
<b>Total Secondary Projects</b>	<b>\$19,000,000</b>

# Economic Outlook

- Brookings
  - Steady Economic Development
    - Solventum Expansion
    - Marketplace Development
    - Downtown Incentive Programs
  - Projected gradual decrease in mortgage rates throughout 2025 could stimulate the real estate market
- Midwest & National CPI trending closer together
  - Midwest slightly ahead of National after historically trending lower
- National Outlook
  - Mixed signals, uncertainty
  - Tariffs and trade tensions
  - Inflation closer to 2% goal, some national financial institutions, such as JPMorgan are reducing probability of recession in their forecasts for the remainder of 2025.

# Awards & Achievements

- GFOA Certificate of Achievement for Excellence in Financial Reporting
  - 2023 Annual Comprehensive Financial Report (ACFR)
  - 2024 Audit and ACFR in progress
- GFOA Distinguished Budget Presentation Award
  - 2025 Online Interactive Budget Book





# Thank you!

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